



HealthPolCom Case Study

Reimbursement Analysis

Situation: A company preparing to introduce new treatment for **hepatitis** needed to understand how the Department of Veterans Affairs was reimbursing for Hepatitis B treatments.

Actions: Researched and wrote an analysis of the Department of Veterans' Affairs current reimbursement practices and policies for Hepatitis B treatments including:

- Policies and practices that restrict or promote the use of specific Hepatitis B treatments - such as guidelines and other documents;
- Information about any expected changes in these policies or practices
- Prices paid for current treatments; and
- Information and estimates about the incidence of chronic Hepatitis B in patients receiving care at VA medical facilities.

Outcome: The company used the information about the VA's procurement, pricing and formulary states for Hepatitis B treatments - and the number of Hepatitis B patients receiving treatment at VA facilities - in their business planning and decisions.